BEFORE

THE PUBLIC SERVICE COMMISSION

OF SOUTH CAROLINA

DOCKET NO. 2019-55-T - ORDER NO. 2019-

,2019

Application of The Moving Squad, LLC for a Class E (Household Goods) Certificate of Public Convenience and Necessity for Operation of Motor Vehicle Carrier

ORDER GRANTING CLASS E HOUSEHOLD GOODS CERTIFICATE STATEWIDE AUTHORITY

This matter comes before the Public Service Commission of South Carolina ("Commission") on the Application of The Moving Squad, LLC ("Applicant" or "The Moving Squad") to amend its Class E (Household Goods) Certificate of Public Convenience and Necessity ("CPC&N"). Applicant seeks a CPC&N with authority to move household goods throughout the state. Notice of this Application was timely published pursuant to S.C. Code Reg. 103-132 on February 27, 2019. No third parties intervened, and a hearing on the Application was held on April 17, 2019.

The parties at the hearing were the Applicant, represented by Charles L.A. Terreni, and the Office of Regulatory Staff ("ORS"), represented by C. Lessie Hammonds and Alexander W. Knowles. The ORS informed the Commission it did not oppose The Moving Squad's Application.

The Moving Squad called one of its members, Michael Nicholson, as a witness. Mr. Nicholson is one of two members of The Moving Squad; the other member is Tim Ouarles.

Mr. Nicholson was employed as the general manager of a moving company from 2012 to early 2019. He worked in the truck leasing, apartment marketing, and restaurant business. He also served eight years in the United States Marine Corps. He has a Bachelor's degree in marketing

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from Georgia College and State University. Mr. Quarles has been employed in the moving business for 19 years.

Mr. Nicholson believes South Carolina's rapid population growth will provide an opportunity for The Moving Squad's household goods moving business. Mr. Nicholson plans to reach customers by advertising in newspapers, social media outlets, and by word of mouth through a marketing plan The Moving Squad developed with an advertising agency. Neither The Moving Squad, Mr. Nicholson, nor Mr. Quarles have any outstanding orders or court judgments against them and they agree to comply with the Commission's rules and regulations.

Applicant is exempt from having a safety rating from the U.S. Department of Transportation, and has adequate equipment, facilities, and financial resources to provide moving services. The Moving Squad has obtained appropriate insurance. Applicant will use the tariff and bill of lading approved in with this Application. The Moving Squad has purchased a truck and has already hired four employees after conducting background checks and drug tests. The Applicant is also developing a training program with a consultant.

Mr. Nicholson testified that, working with a business coach, The Moving Squad has made plans to grow the business over the next five years, by adding employees and trucks. The Moving Squad Hopes to franchise its operations by the end of the five-year period.

The Applicant submitted the affidavit of shipper witness, Patrick O'Connor, which was given prior to the hearing with permission from the Commission. *See* Order No. 2019-23H. Mr. O'Connor, a real estate broker with Coldwell Banker in South Carolina, testified South Carolina's housing market is strong, and 2018 was the best year in recent memory. Mr. O'Connor and fellow realtors believe 2019 will be even better, creating demand for household moving services. Mr.

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O'Connor said the public interest would be served by granting a CPC&N to The Moving Squad.

Mr. O'Connor knows Mr. Nicholson, and opined "The Moving Squad will offer a much needed service in our area and will quickly become one of the best moving companies in South Carolina."

The Commission finds The Moving Squad has demonstrated that it is fit, willing, and able to operate a household goods mover under S.C. Code Ann. Section 58-23-330 and S.C. Code Reg. 103-133. We also find that the public convenience and necessity is not already being served by existing authorized services. Therefore, The Moving Squad's Application for statewide authority should be granted.

IT IS THEREFORE ORDERED:

- The Application of The Moving Squad, LLC for a Class E (Household Goods) Certificate
 of Public Convenience and Necessity is approved for the Applicant to transport household
 goods to points and places throughout the state.
- 2. Upon compliance with S. C. Code Section 58-23-10 et seq., and the applicable regulations for Motor Carriers, a Certificate will be issued by the Office of Regulatory Staff authorizing the motor carrier services granted herein.
- 3. The motor carrier's services authorized by this Order will not be provided prior to compliance with the above-referenced requirements and receipt of a Certificate.
- 4. Failure of the Applicant to either 1) complete the certification process by complying with the Office of Regulatory Staff requirements within ninety (90) days of this Order, or 2) to request and obtain from the Commission additional time to comply with the requirements stated above, will cause this Order granting the Application to be null and void, and the

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Application will be dismissed without prejudice. No further order of this Commission is necessary.

- 5. Under the two-month reporting requirement continued in Order No. 2014-443 (May 21, 2013), the ORS is requested to furnish the name and docket number of the Applicant to the Commission, should the Applicant fail to meet the present Order. If such notification is provided, the docket will be closed.
- 6. This Order will remain in full force and effect until further order of the Commission.

BY ORDER OF THE COMMISSION:

Comer H. "Randy" Randall, Chairman

ATTEST:

Justin T. Williams, Vice Chairman

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IN RE: Application of The Moving Squad, LLC for a Class E (Household Goods) Certificate of Public Convenience and Necessity for Operation of Motor Vehicle Carrier

CERTIFICATE OF SERVICE

This is to certify that I, Carl E. Bell, Paralegal for Terreni Law Firm, LLC, have this 18th day of April 2019, served a copy of the **ORDER GRANTING CLASS E HOUSEHOLD**GOOD CERTIFICATE STATEWIDE AUTHORITY in the above-referenced matter to the person(s) named below by causing said copy to be emailed to the address(s) show below:

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Columbia, South Carolina April 18, 2019